



Job Announcement

Glacier National Park Conservancy provides equal employment opportunities and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

Title: Community Partnerships Lead

Position Overview: The Community Partnerships Lead plays an important role on the development team in executing several of the Conservancy’s most critical fundraising initiatives. This position is responsible for cultivating and stewarding vibrant community and business partnerships. The Community Partnerships Lead oversees the Dollar Add-On Program and business sponsorships. This position also takes a lead role in event planning and grants administration, particularly as they pertain to our community and business partners. The Community Partnerships Lead explores new ways to engage partners in the Conservancy’s mission and inspire them to support park projects and programs.

Essential Functions:

Community and Business Partnerships

Expand the Conservancy’s impact by developing unique and meaningful relationships with new and existing community and business partners; including maintaining knowledge of giving interests and capacity.

Annual Giving Programs

Develop and implement fundraising strategies for annual giving programs including: Dollar Add-On, sponsorships, and unique donor programs.

Event Planning

Solicit current or prospective community and business partners to co-host or cater events, to send representatives to attend Conservancy events, or to contribute meaningful in-kind gifts.



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Minimum Qualifications:

College degree, and at least two years of relevant experience. Applicants with alternative paths to similar qualifications and experience will be considered.

Preferred Experience and Skills:

- An independent worker with demonstrated team ability and interpersonal skills; ability to enthusiastically engage with colleagues and partners.
- Must have excellent written and oral communication skills.
- Proficiency with Raiser's Edge donor database or similar program is highly preferred.
- Innovative thinker with a track record for translating strategic thinking into action plans and outcomes.
- Proven experience in a non-profit environment is desired.
- Willingness to work outside of normal business hours and additional time as needed.
- Knowledge of Glacier National Park and passion for the mission of the Conservancy.

Compensation:

The annual salary for the Community Partnerships Lead position is \$46,000 - \$48,000. This is a full time, hourly position. The Conservancy offers a benefits package that includes support for health and dental insurance, paid vacation and sick leave, and a Simple IRA retirement program. The Community Partnerships Lead role is "Remote First," meaning that the successful candidate will primarily work from home but will also be able to work at the office as needed.

About Us:

As the official non-profit fundraising partner of Glacier National Park, the Conservancy provides funding for projects and programs that would not be possible without private support. Headquartered in Columbia Falls, Montana, we do this important work with a passionate and professional staff of 18 full-time co-workers, a national volunteer Board of Directors, a close relationship with our park partners, and the support of dedicated community partners and donors.

To Apply:

Please email resume and cover letter to Renee Metcalf at renee@glacier.org

Applications will be reviewed starting on Dec 9.

For a complete position description, Visit glacier.org/about-us/employment/